



ST. LAWRENCE UNIVERSITY
G. Atwood Manley Society

Charitable Remainder Annuity Trust



Make a Gift & Receive Income For Life

Do you have an asset, such as securities or real estate, that you would like to give to St. Lawrence University, but you need the income it provides? Or do you have an asset from which you would like to receive more income, but you hesitate to sell it because taxes on your capital gain would take a big bite out of your proceeds? If so, you should consider donating your asset to a charitable remainder trust.

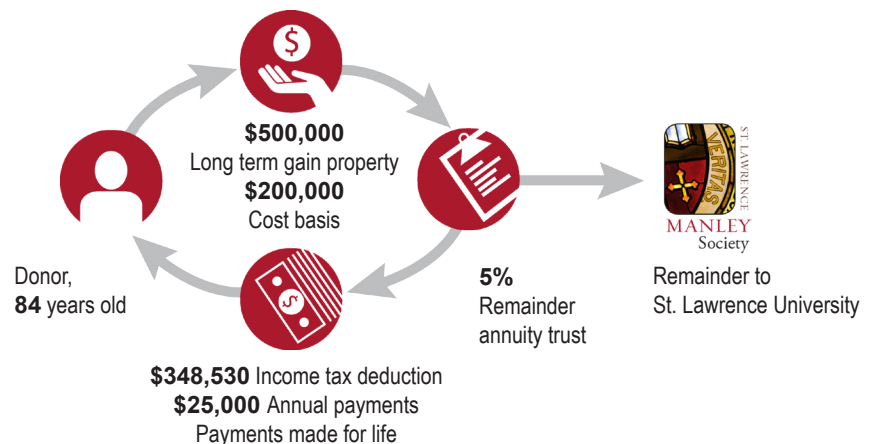
With a charitable remainder trust, you can make a gift to St. Lawrence University to support and receive lifetime income. Because a charitable remainder trust is tax-exempt, there is no capital gains tax when the trust receives your appreciated assets or when it sells them. The trust can put the full fair market value of your asset to work first for you and ultimately for St. Lawrence University. In addition, you receive an income tax charitable deduction for a portion of the trust amount which can be used immediately to save on income taxes.

How a Charitable Remainder Annuity Trust Works:

- You transfer assets to a trust.
- You choose a trustee to oversee the operation of your trust or serve in that role yourself. St. Lawrence University is happy to serve as trustee if you fund your trust with assets worth \$75,000 or more and you name St. Lawrence University the beneficiary of what's left in the trust when it ends.
- You choose the income beneficiaries of the trust. It can be you, you and your spouse, loved ones, devoted employees, or anyone else you wish. The trustee manages the trust assets and pays income each year to these beneficiaries.
- The payments made to beneficiaries may be the same amount each year, offering the security of fixed payments, or vary based on a percentage of the trust value, offering the possibility that payments may grow over time. (The latter is a charitable remainder unitrust.)
- When the trust term ends, usually upon the passing of the income beneficiaries, its remaining assets go to St. Lawrence University for use as you directed.

EXAMPLE: Charitable Remainder Annuity Trust

Anna, age 84, has various appreciated stocks in her brokerage account with a combined value of \$500,000. The stocks cost \$200,000 to purchase and provide her with approximately \$10,000 in annual dividend income. Anna would like to increase her cash flow, not worry about market fluctuations, and arrange for an endowment at St. Lawrence University.



Anna finds that creating a charitable remainder annuity trust will achieve her goals nicely. She transfers her \$500,000 in stock to an annuity trust with a 5.0% payout rate.

Benefits

- Anna will significantly increase her cash flow from her gift assets, from \$10,000/year to \$25,000/year.
- She will receive an immediate income tax charitable deduction of about \$348,530*.
- Her trustee will be able to sell her stock immediately in order to diversify her trust's investments without paying any capital gains tax. As a result, all of her assets will be working for her and for St. Lawrence University.

* Anna's income tax charitable deduction will vary depending on the timing of her gift.

A Trust Can Be Tailored to Your Needs:

- Increase cash flow
- Provide supplemental retirement income
- Provide for other family members



I'm here to answer questions and help. Please contact me at 315-229-5026, kterrell@stlawu.edu, or visit www.plannedgifts.stlawu.edu.

D. Kurt Terrell
Director of Planned Gifts
St. Lawrence University

Because everyone's situation is different, we encourage you to seek professional legal, estate planning, and financial advice before deciding on a course of action. This information does not constitute legal or financial advice and should not be relied upon as a substitute for professional advice.



By supporting St. Lawrence University with your philanthropic donations, you are supporting our mission to provide an inspiring and demanding liberal arts education to students selected for their seriousness of purpose and intellectual promise.